

ME

MARQUEE EQUITY

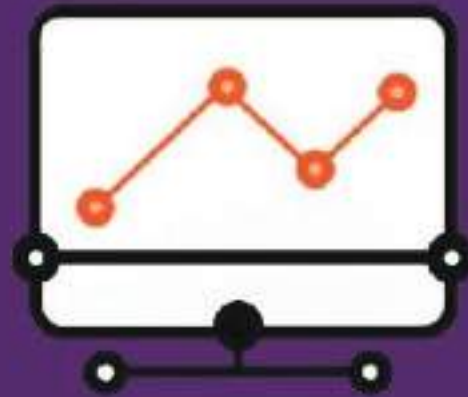


WHAT WE DO



Raising Angel/VC/PE Capital?

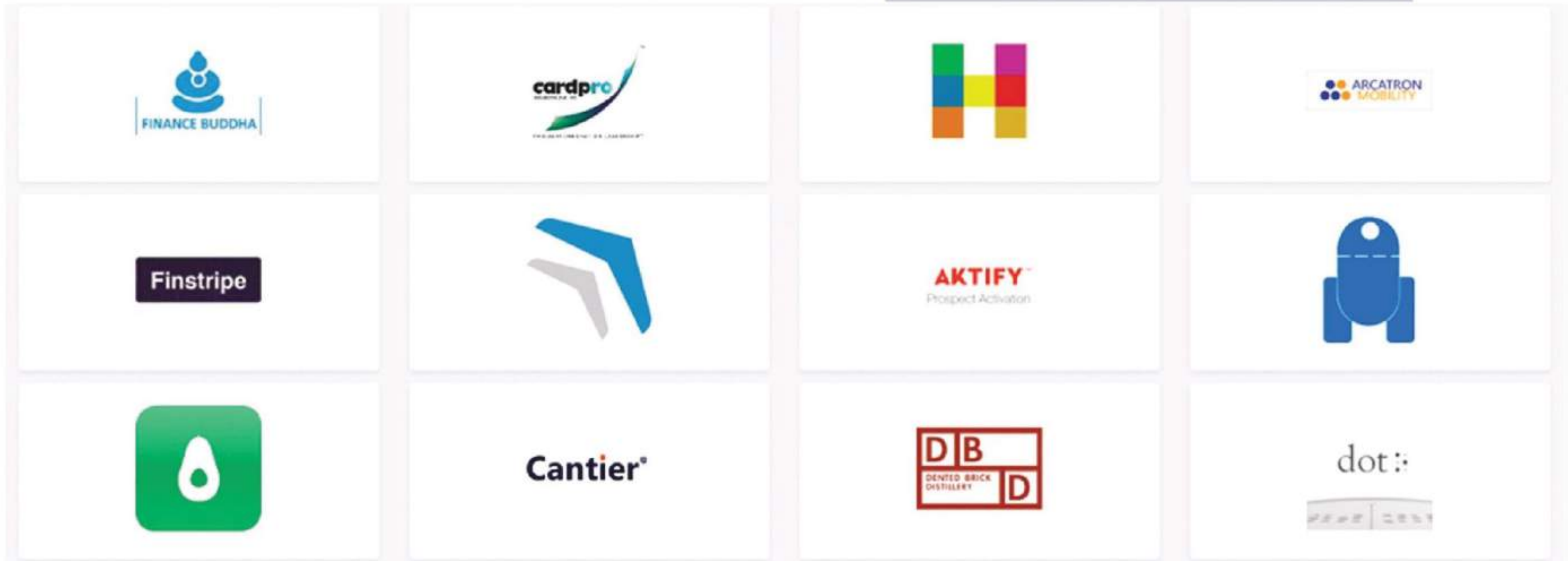
Access the most relevant investors deeply targeted to your raise. Meet the world's best angels, super angels, venture capital & private equity firms.



Decks & Models Created?

Work with our team of world class analysts to build your teasers, decks and financial models. Save time and get expert opinion from investment banking analysts.

SOME OF OUR CUSTOMERS



SOME OF OUR CUSTOMERS



OUR SUCCESS STORY

ABOUT THE COMPANY & IT'S JOURNEY WITH MARQUEE

SECTOR: AI- Powered Consumer Electronics

LOCATION: San Francisco , CA

CAPITAL REQUIREMENT: \$2M

PRE-MONEY VALUATION: \$18M

OUR SUCCESS STORY

ABOUT THE COMPANY & IT'S JOURNEY WITH MARQUEE

THEIR JOURNEY WITH MARQUEE:

September 7th, 2018: Deal on-boarding with Marquee

September 11th, 2018: Marquee began outreach campaign

The deal drew a high investor response rate.

The company reached the due diligence stage with several investors.

INTERESTED INVESTORS

PROTOTYPE CAPITAL



INVESTOR RESPONSES

1

PROTOTYPE CAPITAL

Prototype Capital is a distributed VC studio investing in obsessive founders building lasting businesses around revolutionary technologies.



PORTFOLIO COMPANIES

WANDERSET

VIM  C
Technologies

 aon3D



skignz



INVESTOR RESPONSES

1

Investor Point of Contact:

PROTOTYPE CAPITAL



 Rajat Bhageria
Partner



Mail Sent: September 27, 2018

Response Received : September 30,

INVESTOR RESPONSES

TO DUE DILIGENCE

Hello Rajat,

Attached is our public pitch deck. Please tell me if you have any questions.

Best

██████

████████████████████

Hey ██████,

Apologies in following up here — are you in SF? Would love to meet in person and try the product?

Is there a beachhead industry you're focused on?

Rajat

████████████████████

Hello Rajat,

Yes, we are located at a ████████████████████ California St. I would love to meet you in person. How about Wednesday afternoon?

INVESTOR RESPONSES

TO DUE DILIGENCE

Hey [REDACTED]

Great to chat today! Cc'ing Amer, our lead associate who will take it from here.

Cheers,

Rajat

Hello Amer,

Attached is our latest pitch deck. Please tell me if you have any further questions.

Best

[REDACTED]

Hey [REDACTED]

Thanks for the deck. Do you guys have a data room you can send us to begin our diligence?

All the best,
Amer

INVESTOR RESPONSES

2



Eclipse provides founders with the full-stack expertise and operational discipline necessary to successfully build industry-redefining companies.



PORTFOLIO COMPANIES



INVESTOR RESPONSES

2

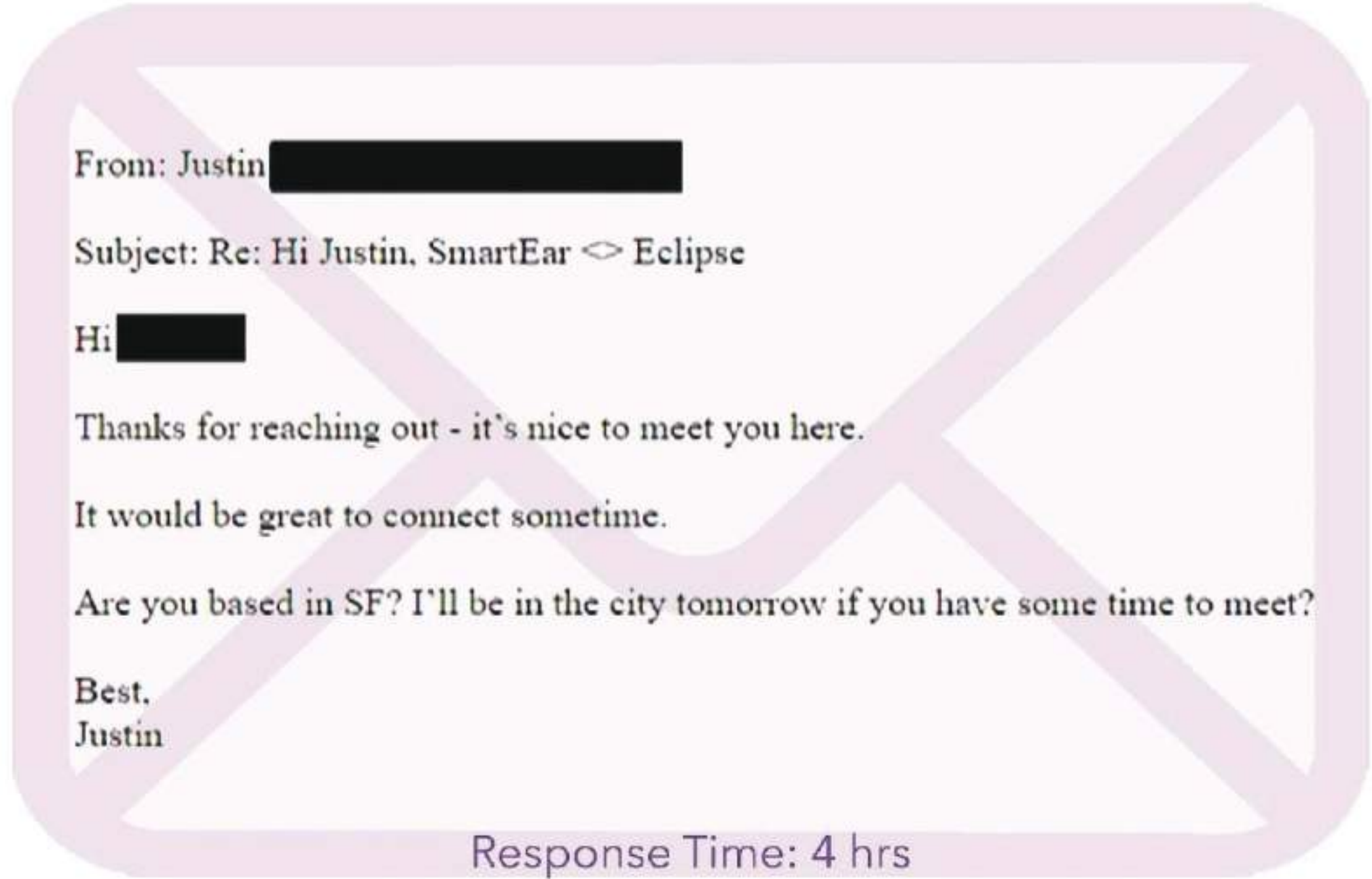


 Justin Butler
Partner

Mail Sent: Sep 20, 2018, at 6:19 AM

Response Received : Sep 20, 2018 at 10:11

Investor Point of Contact:



INVESTOR RESPONSES

LANDING A MEETING

Hello Justin,

I'm so sorry for completely missing your email.

I would love to get together and tell you more about SmartEar. Are you in the South Bay or in San Francisco? Even though our office is in San Francisco, next week we will be in the South Bay on Tuesday afternoon. If you are available, we can stop by your office if that works for you.

Best regards,

██████████
████████████████████

Hi ██████████

Sounds great- we're in the south bay (palo alto).

I'm cc'ing Lily here to help us find the best time to connect. Looking forward to getting together.

Best,

Justin

████████████████████

Thank you so much Justin.

Hello Lily,

Is Justin available around 2 or 3 PM on Tuesday?

Best

██████████
████████████████████

Hi ██████████

Tomorrow at 3pm at our office in Palo Alto works. I will send over an invite. Thanks!

Best,
Lily

INVESTOR RESPONSES

3



International VC focusing on cloud B2B apps, machine intelligence, complex software, IT, fintech, edtech, and digital health.



PORTFOLIO COMPANIES



DigitalGenius



Yoopies

dr chrono

INVESTOR RESPONSES

3



 Konstantin Gnyp
Senior Investment Analyst

Investor Point of Contact:

From: Konstantin [REDACTED] (runacap.com)
Subject: Re: Hi Konstantin, [REDACTED] <> Runa Capital

Hi Kinu,

Thanks for information, I will be pleased to chat next week.

How about call at 9am (PT) on Wednesday?

*Regards,
Konstantin*

Mail Sent: September 19 2018 at 13:04

Response Received : September 20, 2018 at 9:46

Response Time: 1 Day

INVESTOR RESPONSES

3

TO DUE DILIGENCE

Hello Konstantin,

It was great talking to you yesterday. I would love to be introduced to your partners in Palo Alto and meet them next week.

Best

██████████
████████████████████
██████████

It was a pleasure to chat yesterday! Let me introduce you to my colleague Michael Fanfant, who is based in our office in Palo Alto.

Michael,

Please meet ██████████, CEO & Founder @ ██████████ - seed stage company developing voice computing platform for enterprises.

████████████████████

Hello Michael,

I would love it if we could meet in SF on Thursday afternoon. We are at the WeWork at 600 California St.

Also, I just found out that you know our co-founder, ██████████ :) Small world!! :)

Please tell me what time on Thursday works best for you.

INVESTOR RESPONSES

3

TO DUE DILIGENCE

Ah Yes, I know [REDACTED] from Stanford! I didn't realize there was a connection when the introduction came through. Can we actually meet from 5-6pm on Thursday at your office?

--

Michael Fanfant

Senior Associate, [Runa Capital](#)

[REDACTED]
[REDACTED]

That sounds perfect. Please text me at [REDACTED] when you get to the lobby :)

[REDACTED]
[REDACTED]

Hello Michael,

Great meeting you today :) As promised, attached is our pitch deck that we went over today.

Best

[REDACTED]

INVESTOR RESPONSES

4

**Stage
Venture
Partners**

LOS ANGELES

Stage Venture Partners is a seed venture capital firm that invests in emerging software technology for B2B markets.



PORTFOLIO COMPANIES

VNTANA

 IRIS.TV

 **Kuona**

 CoinInspect

 **Placer.ai**

 **TrackStreet**
PROTECT + GROW YOUR BRAND

INVESTOR RESPONSES

4

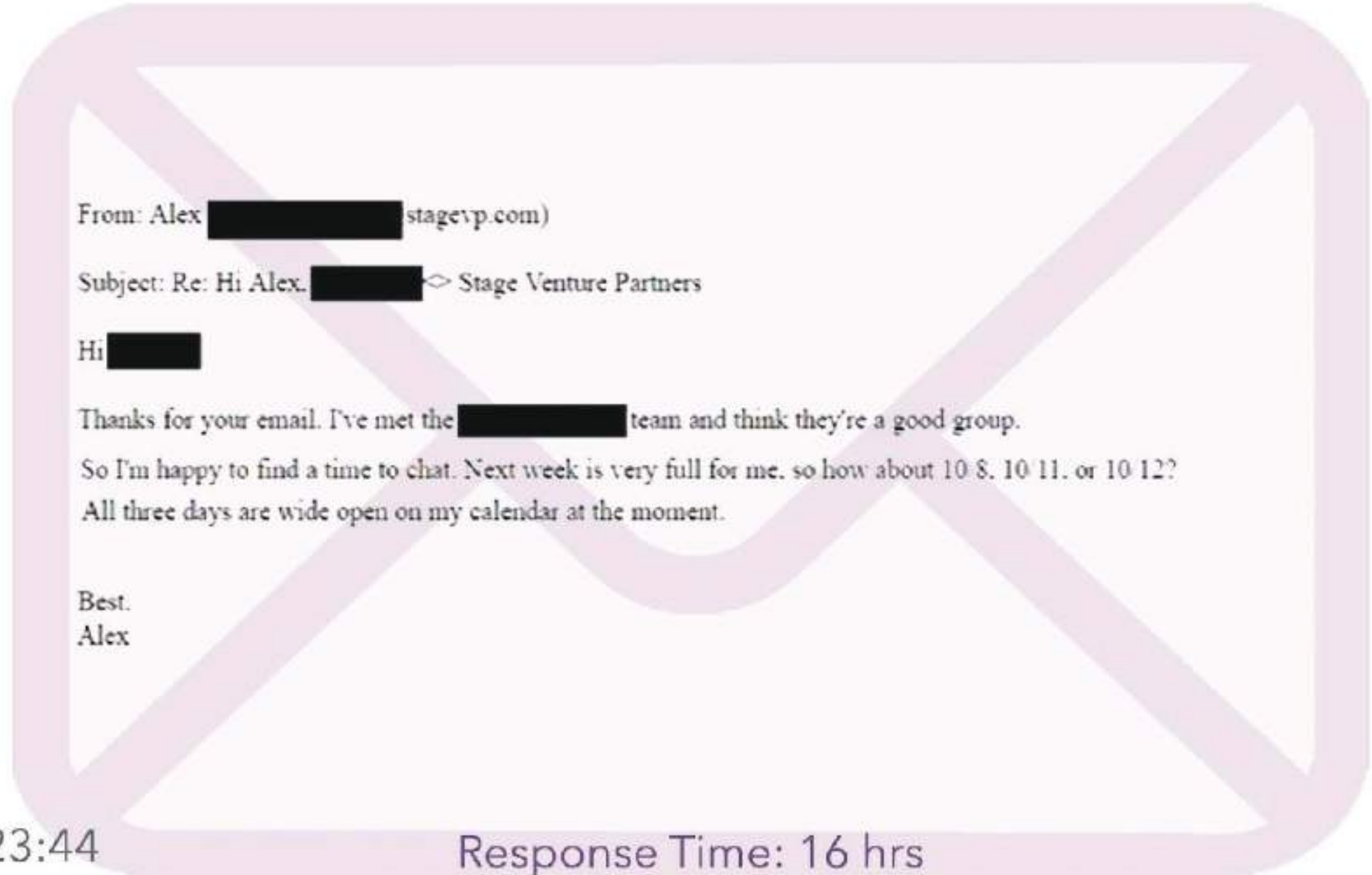
Stage
Venture
Partners

LOS ANGELES



Alex Rubalcava

Investor Point of Contact:



Mail Sent: September 26, 2018 at 7:18

Response Received : September 26, 2018 at 23:44

Response Time: 16 hrs

INVESTOR RESPONSES

5

relayventures

Relay Ventures is an early stage venture capital firm that invests in passionate entrepreneurs disrupting and creating new markets through mobile technologies.



PORTFOLIO COMPANIES



PubNub®

PAYPHONE®



theScore

INVESTOR RESPONSES

5

 relayventures



 Nabeela Merchant
Analyst

Investor Point of Contact:



Mail Sent: September 20, 2018

Response Received : September 21, 2018

INVESTOR RESPONSES

6



Insignia Ventures Partners is a venture capital with a focus on investments in Southeast Asia.



PORTFOLIO COMPANIES



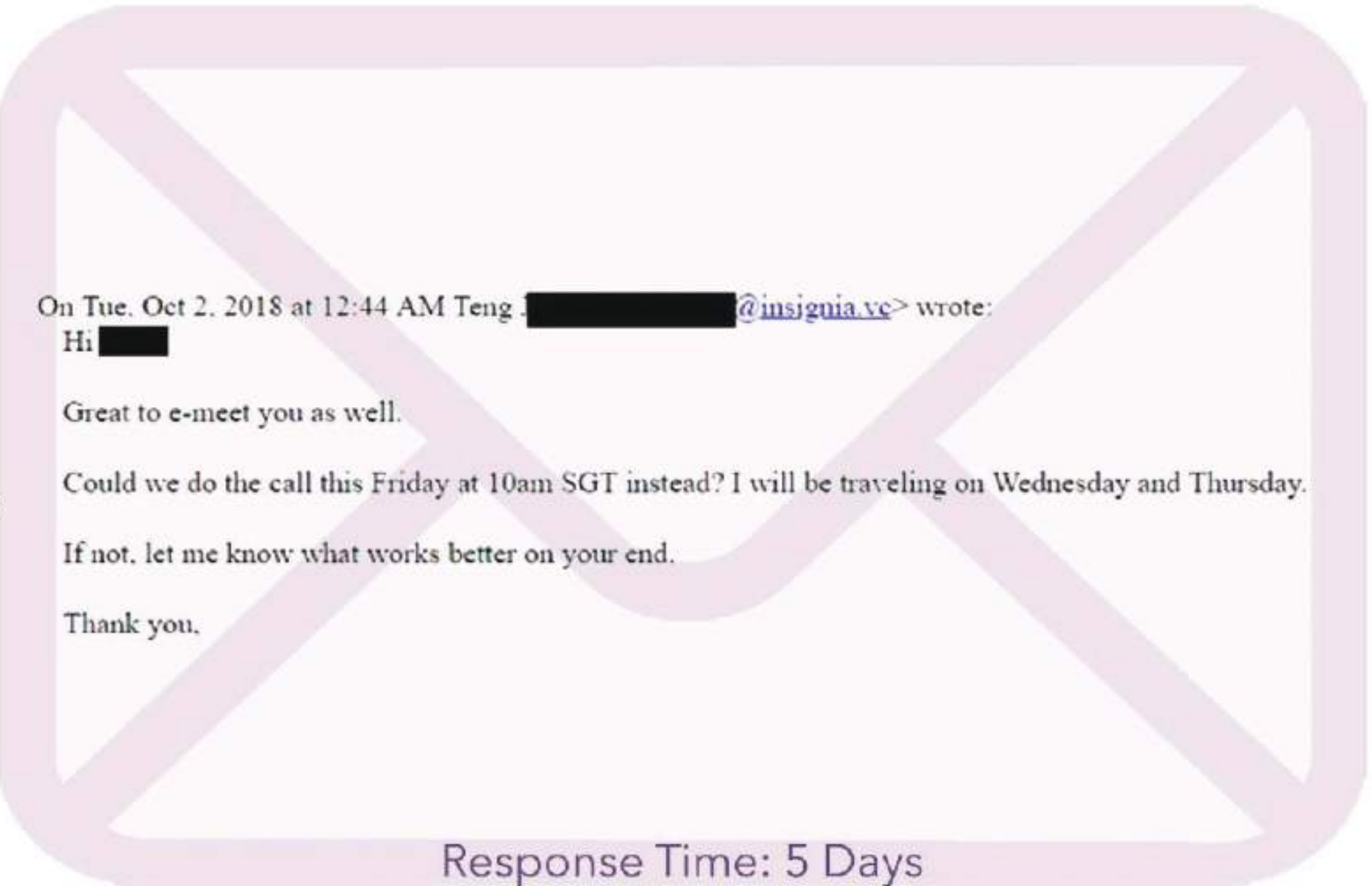
INVESTOR RESPONSES

6



in Teng Jen Ang
Associate at
Insignia Ventures Partners

Investor Point of Contact:



Mail Sent: September 27, 2018

Response Received : September 2, 2018

INVESTOR RESPONSES

7



TechNexus finds, funds and grows technology ventures as a force multiplier for entrepreneurs and enterprises.



PORTFOLIO COMPANIES



INVESTOR RESPONSES

7



Brett Bivens

Investor Point of Contact:

From: Brett [redacted]@technexus.com)

Subject: Re: Hi Brett, [redacted] <> TechNexus

Would you be able to do Wednesday or Thursday early afternoon next week? I may not be able to join for that call but Emily should be available then to connect. She works closely on our Share fund relationship so I think it would be a productive conversation.

Brett



Brett Bivens
TechNexus Venture Collaborative
[redacted]@technexus.com | www.technexus.com
Portfolio
f t t

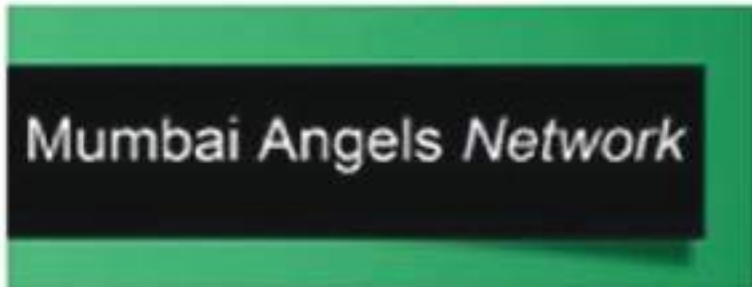
Mail Sent: September 27, 2018, 4:33 PM

Response Received : September 28, 2018 at 1:39 AM

Response Time: 9 hrs

INVESTOR RESPONSES

8



Mumbai Angels Network (The MA Network) is India's premier investment platform focused on investments in new ventures.



PORTFOLIO COMPANIES



INVESTOR RESPONSES

8

Mumbai Angels Network



in Abhinav Mishra
Associate

Mail Sent: September 19, 2018

Response Received : September 19, 2018

Investor Point of Contact:

From: "Abhinav | Mumbai Angels" ([redacted]angels.com)

Subject: Re: Hi Sajid, [redacted] < [redacted] > Mumbai Angels

Hi Sajid,

Thanks for the connect.

Hi [redacted]

Request you to share a pitch deck with me.

Regards,

Abhinav Mishra
Associate
Investments
[redacted]

Mumbai Angels Network

[in](#) [t](#) [v](#) [f](#)

Response Time: 7 mins

INVESTOR RESPONSES

9



We are an early stage VC firm with a strong track record of investing in technology companies.




PORTFOLIO COMPANIES



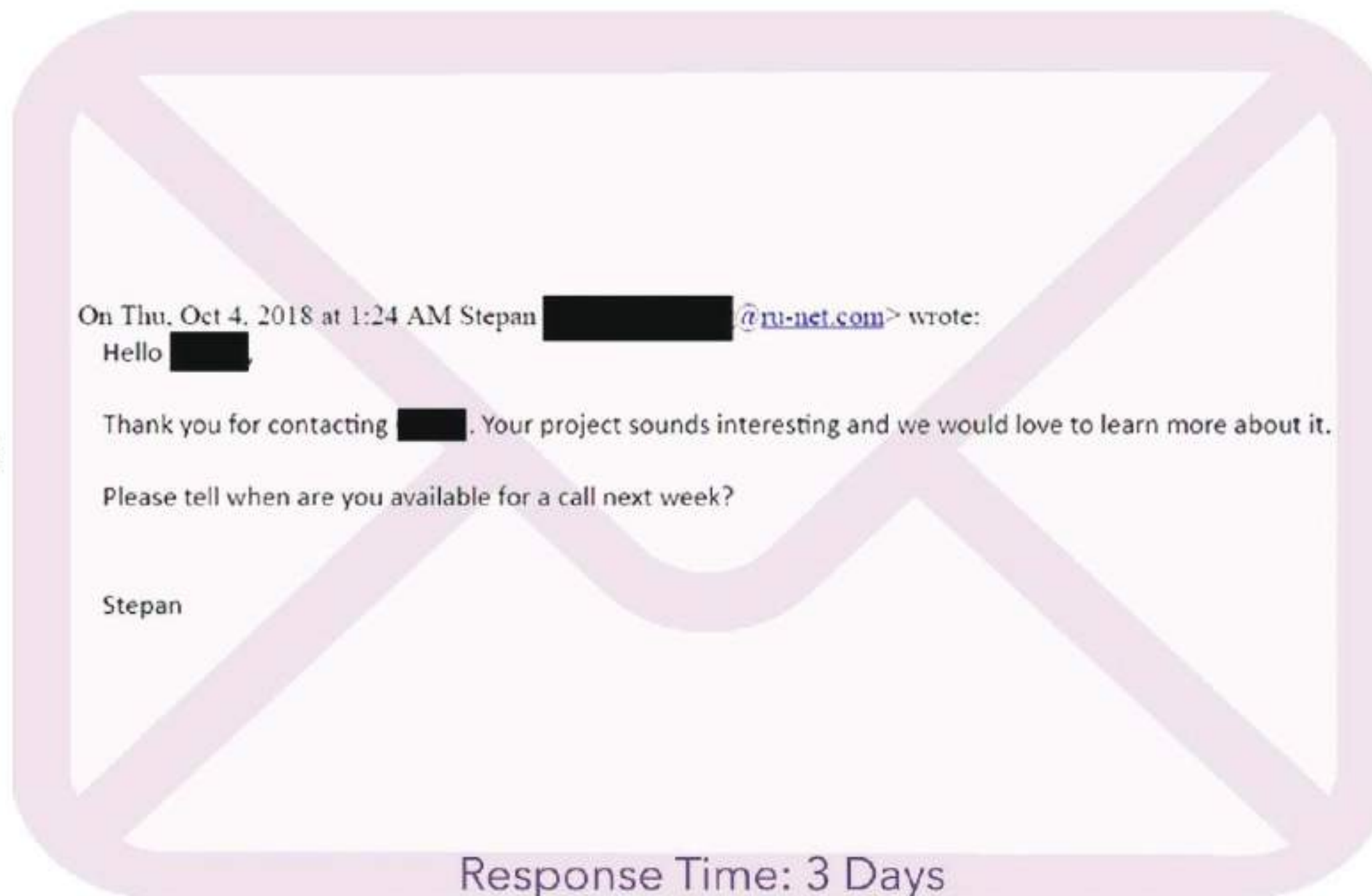
INVESTOR RESPONSES

9



 Stepan Ivanov
Analyst at ru-Net Limited

Investor Point of Contact:



Mail Sent: October 1, 2018

Response Received : October 4, 2018

INVESTOR RESPONSES

10



Huron River Ventures ("HRV") is Michigan-focused venture capital fund that specializes in energy technology, digital cleantech and smart transportation technology companies.



PORTFOLIO COMPANIES




CRIBSPOT



INVESTOR RESPONSES

10



 Ryan Waddington
Founder and Partner

Investor Point of Contact:

From: Ryan [redacted]@huronrivervc.com)
Subject: Re: Hi Ryan, [redacted] <> Huron River Ventures

Hi [redacted]

Thanks for reaching out. My apologies for the slow response. This fall was busier than planned.

SmartEar looks very interesting, and is generally a fit with HRV's target areas. However, I am still fundraising for HRV II and not yet actively investing.

Please keep us informed on your progress and feel free to reach out for your next fundraise.

Best regards,
Ryan

Response Time: 5 Days

Mail Sent: September 27, 2018

Response Received : October 2, 2018

INVESTOR RESPONSES



XAnge

XAnge is a Franco-German team of VC investors that manages €450m and invests in digital, deeptech & impact startups.



PORTFOLIO COMPANIES



360Learning abaxia ACCEDIAN AGRICOOOL

INVESTOR RESPONSES



 Cyril Bertrand
Managing Partner

Mail Sent: September 26, 2018

Response Received : September 27, 2018

Investor Point of Contact:



OUR FUNDRAISING TIMELINE



On an average, the entire process takes 2-4 months

TESTIMONIALS



Lucas Spohn
Founder & CEO
idana



“It was great to work with Nikita and Sam on our project. They both excelled by short reaction times and competent answers. I can definitely recommend Marquee to get in touch with investors world wide.”

TESTIMONIALS.



Shimon Lazarov
Founder & CEO

LIVECOACH



“Marquee is super efficient. The best way to line up investor meetings quickly. A godsend for start-up founders in terms of the time it saves and access it provides.”

TESTIMONIALS



Darris Cassidy
Partner

FAIRWAY
AMERICA



“We were searching for ways to get contact with more family offices, endowments, and investment offices to raise capital for our real estate fund. Marquee has delivered in the short time working with them. They have been professionals and in constant communication with me and my team to ensure we are working together and have a game plan we both agree on. They have exceeded my expectations by setting up phone calls and introductory meetings. I would recommend Marquee to any firm that is trying to get in front of more larger check writers.”

Fin.



Let's talk

 www.marquee-equity.com

 nikita@marquee-equity.com

 +91 844 711 6414

